

HETTICH INDIA PVT LTD

CAMPUS RECRUITMENT- 2016 PASSOUT BATCH

(FOR UNPLACED STUDENTS ONLY)

Company website	:	www.hettich.com
Job Title	:	Pre and Post Sales Engineer
Criteria	:	B.TECH (Mechanical) 70% 10TH & 12TH 65%
Location	:	Pan India
Salary	:	2.40 Lacks PA
Job Description	:	

Pre and Post Sales Engineer – Hettich & Sales Engineer - HEPO

Pre – Sales

1. Visit the customers as per the lead provided and self generation of sales leads
2. Understand the requirement of the customer and advise/ suggest them the best suitable “Hettich Products”.
3. Provide details like features of the product, price, dealer name and location.

Post – Sales

1. Educate and support the customer or the concerned person to install the fitting.

For Sales Engineer- Trade /HEPO

1. Responsible to achieve the primary targets of PD
2. Understand the requirement of the customer (Retailors) and push them the best suitable "Hettich Products" and increase the placement of Hettich products
3. Ensure the regular and timely supply to Retailors
4. Prospect the new distributor
5. Increase the sale from retailers while doing the BTL activities
6. Complete knowledge of Distribution Management

Important Note : Just after joining all, will first undergo training session & on clearing of the training test, Appointment Letter will be offered.

There will be a 02 years of bond as well with the candidates

How to Apply?

- Apply only if you are unplaced and eligible for this Campus Drive.
Click the link given below to apply

[CLICK HERE TO APPLY](#)

- Last date to apply for this Placement drive is **5th August 2016 by 4 pm.**
- THE STUDENTS WHO HAVE APPLIED EARLIER NEED NOT APPLY

Best Wishes,

Prof. (Dr.) Ajay S Rana

Director - ATPC